



THE CANADIAN COLLEGE OF NATUROPATHIC MEDICINE  
OFFICE OF THE PRESIDENT

**BY FAX (604) 820-1919 & MAIL**

September 27, 2000

Mr. Klaus Ferlow  
Ferlow Brothers  
P.O. Box 3197  
Mission, B.C.  
V2V 4J4

Dear Klaus:

Congratulations on the introduction of Ferlow Brothers products into the dispensary here at the college. The display unit is very attractive and prominently features the high quality range of your natural herbal creams, lotions, sprays, oils, soaps, shampoos and tinctures.

It is especially gratifying to see the rapidly expanding network of naturopathic doctors from across Canada who are recommending Ferlow products to their patients.

We look forward to your continuing presence at the college, particularly in the provision of valuable information about the Ferlow product line-up. Our students and clinicians are eager to have current, reliable data and other materials to keep their patients well informed in an increasingly complex market.

Sincerely,

*David John Schleich*

David Schleich

/kjf

**Zoltan P. Rona, M.D., M.Sc.**  
**390 Steeles Ave. W. Unit 19**  
**Thornhill, ON L4J 6X2**  
**905-764-8700; Fax 905-764-6141; email: zrona78@gmail.com**

To Whom It May Concern:

**Re. Klaus Ferlow**

January 26, 2023

I am a retired medical doctor and presently offer wellness counselling at this office. This is to verify that I have known Klaus for well over 20 years and I have successfully done business with his company Ferlow Botanicals during all that time. His company manufactures natural drug and chemical free cosmetics and therapeutic creams and ointments.

Klaus is also the author of several books for the general public. In particular his book on the healing powers of the Neem tree has been very popular. Klaus is also a well known lecturer and spokesman for the natural health industry and has helped thousands of people directly and indirectly with his healing advice.

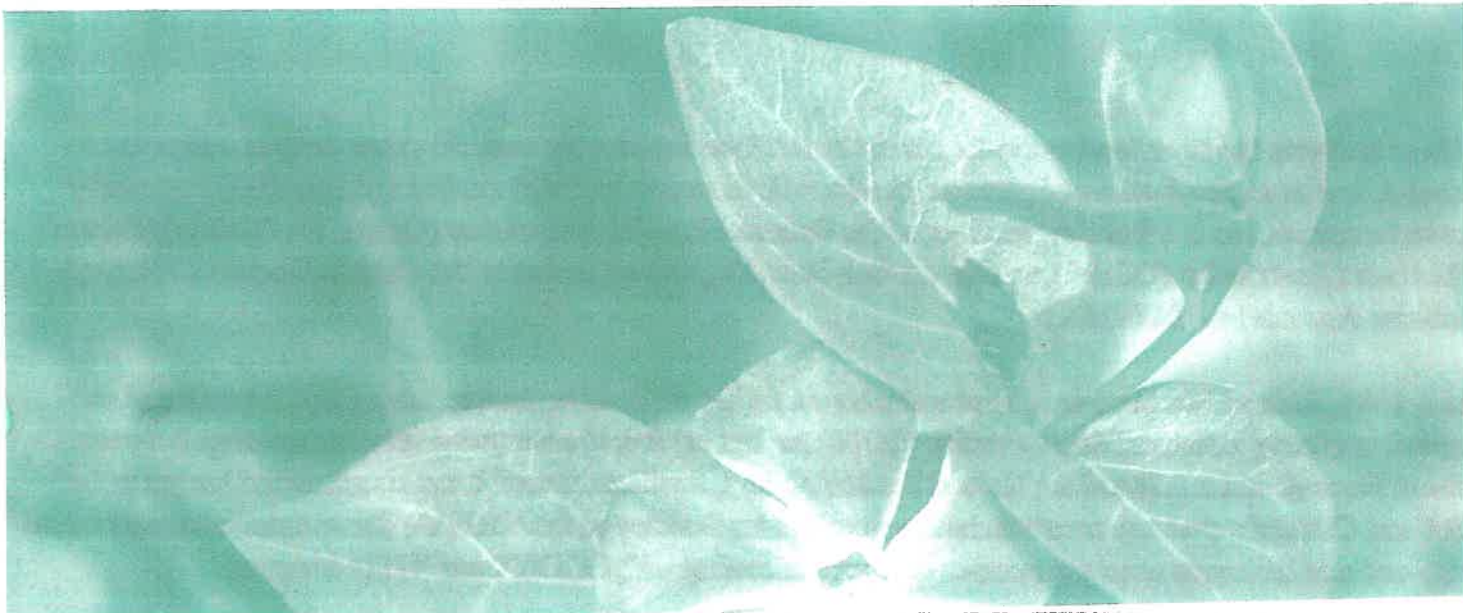
Sincerely,

Zoltan P. Rona, M.D., M.Sc.

# The Herb Works

Established 1977

"Naturally Canadian"



— Original Message —

From: Rick DeSylva

To: [rebecca@shared-vision.com](mailto:rebecca@shared-vision.com)

Sent: Wednesday, May 16, 2007 5:02 PM

Subject: re Klaus Ferlow

Good afternoon,

this email is with regards to my friend Klaus Ferlow in Mission BC. I have known Klaus for many years now; he is an excellent herbalist, and has devoted many years to the study of herbalism, and has written extensively on the subject for a number of magazines and publications. Klaus is one of those rare individuals who wears his passion for herbalism on his sleeve. Unlike many trained professional natural healthcare practitioners who purportedly are knowledgeable in herbal medicine, but in reality know very little outside what they are taught from books, Klaus lives, breathes, eats and exudes herbal lore; whether it is from knowledge passed down from his family in Germany, or hands on experience in picking herbs, working with them in formulations, or in his whole attitude, Klaus demonstrates a deep and abiding commitment to the study of herbalism.

I would highly recommend Klaus Ferlow as a more than suitable candidate for an article for your magazine. Over the years, he exemplifies and personifies what it is to be a true herbalist, one who is well steeped in the secrets of Nature.



sincerely,  
Richard DeSylva RH DNM  
THE HERB WORKS

[www.theherbworks.com](http://www.theherbworks.com)

"Specialists in Botanic Medicine"



June 21, 2019

To Whom It May Concern:

Re: Klaus Ferlow, HMH, HA

It is with considerable enthusiasm that I assemble these observations about Klaus Ferlow's contributions to the herbal medicine field over many years. This remarkable man's lifetime achievements merit substantial recognition for his entrepreneurial accomplishments, his scholarship and his leadership.

Significantly, Mr. Ferlow has been Canada's preeminent neem researcher for over a quarter century. He is a founding member of the World Neem Association, joining researchers from Africa, Australia, Bangladesh, India, North America, Europe and the Middle East. His work has been collaborative, persistent, entrepreneurial, and academically robust. Not only has he done this work from his leadership role in the natural health product industry, but he has also been hugely active as a writer, sharing widely his research and learning about herbal medicine and personal care products in the academic and medical communities.

As an energetic member (8 years on its board) of the Health Action Network Society (Vancouver, B.C.), his advocacy work is internationally respected. He has also participated consistently in other agencies and groups dedicated to advancing natural medicine: the Canadian Herbalist's Association of B.C., the Ayurveda Association of Canada, the International Herb Association (Florida), United Plant Savers (Ohio), the National Health Federation (California), and most recently, the World Neem Organization (India).

His published work is prolific and widely read in the naturopathic, herbalist and nutrition profession communities, most particularly, *Neem – Nature's Healing Gift to Humanity*. In addition to over eighty published articles about health, healing, herbs and nutrition in such journals as the *New Zealand Journal of Natural Medicine* and the *South Africa Journal of Natural Medicine*. He is a frequent contributor to website and Facebook pages globally, as well as a sought after speaker for television and radio, and conference gatherings.

Klaus Ferlow's enthusiasm for the healing properties of plants is coupled with demonstrable skill in business, leadership and management, as well as teaching. Recognized, for example, by the Dominion Herbal College in British Columbia as a Master Herbalist because of his sustained, exemplary development and advancement work in herbal medicine, Klaus Ferlow's modesty betrays the depth and breadth of his lifelong acquisition of knowledge about herbal medicine.

David J. Schleich, PhD

President  
National University of Natural Medicine

OFFICE OF THE PRESIDENT



**Vital Victoria Naturopathic Clinic Ltd.**  
**Dr. Neil McKinney, B.Sc., N.D.**  
Naturopathic Physician (Non-practicing)

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Reference for Klaus Ferlow

June 12, 2021

Klaus Ferlow is an internationally acclaimed herbalist, author and lecturer on medical herbalism and wholistic health care.

I have used his botanical products in my naturopathic medical practice since the inception of his Company in 1993. They are of unparalleled quality and free of adulterants and synthetic chemicals. No other company has produced such useful and effective formulations at low cost without compromising the fundamental values of all-natural ingredients. I continue to use them in my retirement for my own health care and wellness.

Klaus first became known for his lectures at herbal colleges, and writings on the value of cosmetics and personal care products free of toxic ingredients. In 1994 he became highly focused on the neem plant, in part inspired by Dr. David Suzuki's *Nature of Things* program "What's in a Neem?". Klaus has become a leading global proponent of the versatility of neem in health care. He has authored two notable books on neem, and has published many high quality articles on its virtues. He has lectured on herbal medicine to many professional groups, including physicians. He is noted for his passion and depth of knowledge in his many appearances on broadcast media.

Klaus inspires his audiences with his deep dedication to health, using the gifts of Nature. His leadership in botanical medicine in Canada and internationally has been exemplary. His mastery of his field, and energetic activism for the previously under-appreciated neem plant, have been on display for decades, growing ever more polished and uplifting. I highly recommend Klaus to all audiences interested in sustainable, affordable self-care using the best of what Nature provides.

Sincerely,

Dr. Neil McKinney, ND  
(non-practicing)